



## Commercial Finance Association

### Quarterly Asset-Based Lending Index Fourth-Quarter 2010

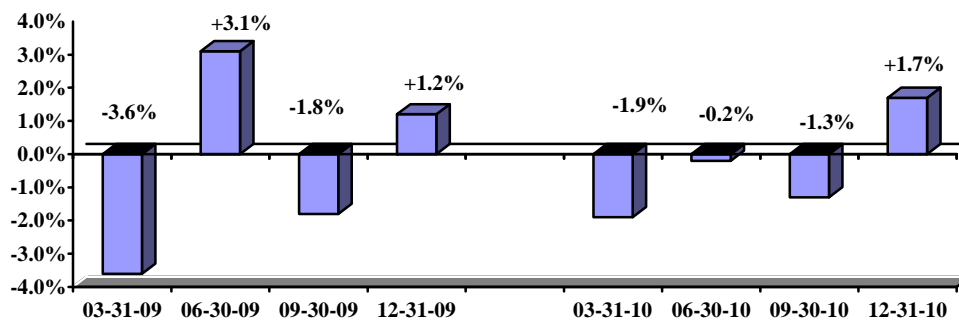
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#### Introduction

- This Quarterly Asset-Based Lending Index was developed to help Commercial Finance Association members and external constituencies monitor industry trends.
- 20 of the largest CFA members engaged in asset-based lending provided data for this Index. The mix of reporting members has changed slightly from time to time. In these instances, data from previous indices was restated.
- This survey was conducted by R.S. Carmichael & Co., White Plains, NY on behalf of the Commercial Finance Association.

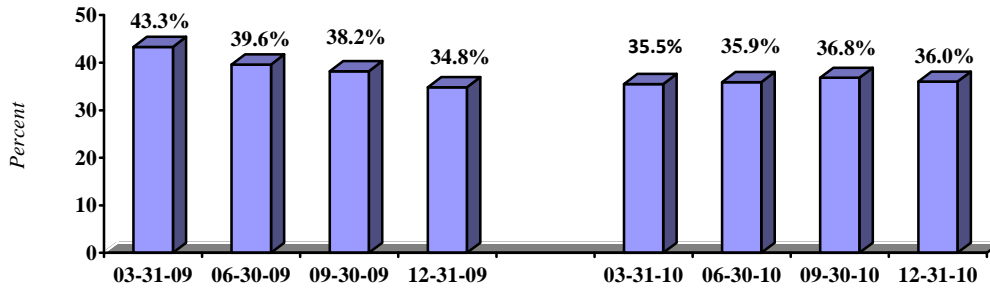
#### Business Development

- Total committed credit lines in 4Q 2010 increased 1.7% from the previous quarter.



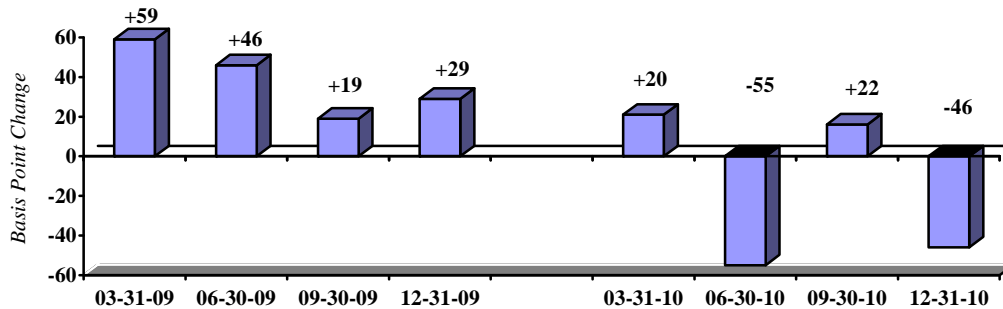
- Lenders' new credit commitments originated in the fourth-quarter of 2010 increased 13.2% over the prior quarter. 55% of lenders reported an increase in new credit commitments in the quarter.
- Utilization of lenders' credit lines dipped in the fourth-quarter of 2010 to 36.0%.

(Loans Outstanding as a Percentage of Total Credit Commitments)

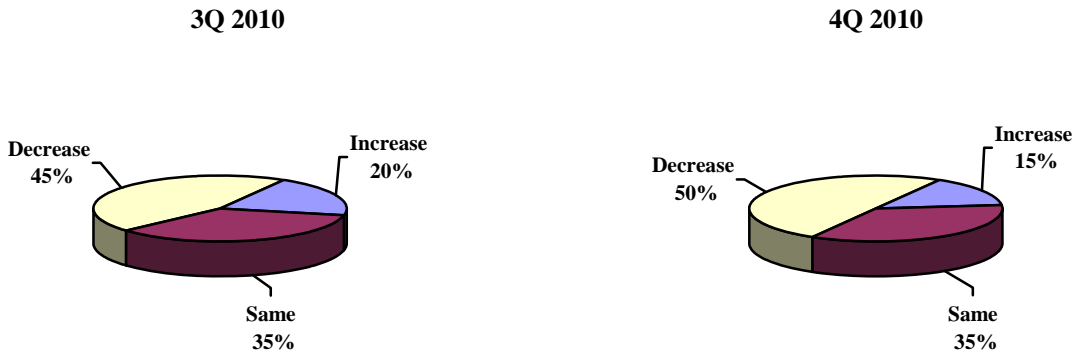


### Portfolio Performance

- Lenders' non-accruing loans as a percentage of their total asset-based loans outstanding decreased 46 basis points in the fourth-quarter of 2010.



- 50% of lenders reported a decrease in non-accruals in 4Q 2010 over the prior quarter.



- With respect to gross write-offs, 60% of lenders reported either a decrease or the same level in the fourth-quarter of 2010 over the prior quarter.

